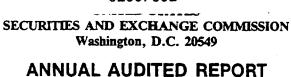


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## ANNUAL AUDITED REPORT **FORM X-17A-5**

PART III

**FACING PAGE** Information Required of Brokers and Dealers Pursuant to Section 17 of the



OMB APPROVAL

OMB Number: 3235-0123

Expires: September 30, 1998 Estimated average burden hours per response . . . 12.00

SEC FILE NUMBER

41457

Securities Exc	change Act of 1934 and Rule 17a	a-5 Thereun	der
REPORT FOR THE PERIOD BEGINNI	ING 1/1/01 AN	ID ENDING .	12/31/01
	MM/DD/YY		MM/DD/YY
Α.	REGISTRANT IDENTIFICAT	ION	
NAME OF BROKER-DEALER: But1	er & Company, Inc.		
			OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL DIACE OF	DUCINESS. (D	- \	FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF	BUSINESS: (Do not use P.O. Box No	0.)	
950 Sullivan Avenue			
	(No. and Street)		
South Windsor, CT 06074			
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER (	OF PERSON TO CONTACT IN REG.	ARD TO TH	S REPORT
			(Area Code — Telephone No.)
В.	ACCOUNTANT IDENTIFICAT	TION	<del></del>
INDEPENDENT PUBLIC ACCOUNTA	NT whose opinion is contained in this	Report*	
Haggett, Longobardi & Compan	-		
115 Glastonbury Boulevard,	(Name — if individual, state last, first, middle name Glastonbury,	CT	06033
(Address)	(City)	(State)	Zip Code)
CHECK ONE:			PROCESSED
☐ Public Accountant			Conner of the second
	Inited States or any of its possessions.		\   MAR 1 2 2002
	EOR OFFICIAL LISE ONLY		THOMSON

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

FINANCIAL

#### **OATH OR AFFIRMATION**

I,	Mark F. Butler	, swear (or affirm) that, to the
best o	est of my knowledge and belief the accompanying financial stateme	ent and supporting schedules pertaining to the firm of
	Haggett, Longobardi & Co., LLC	, as of
	10 are true and correct	I further swear (or affirm) that neither the company
nor a	or any partner, proprietor, principal officer or director has any propri	
	customer, except as follows:	······································
•		
		60 100
		I per to butter
		Signature
T.	•	President
	ROSA TRALLI	Title
- 1	NOTARY PUBLIC	
	Notary Public No	2003
This	his report** contains (check all applicable boxes):	
	<b>:2</b>	
	(b) Statement of Financial Condition.	
	X (c) Statement of Income (Loss).	
	<ul> <li>(d) Statement of Changes in Financial Condition.</li> <li>(e) Statement of Changes in Stockholders' Equity or Partners' of Changes</li> </ul>	or Sole Proprietor's Capital
	g (g) Computation of Net Capital	
	_ (,	
	- 0,,,,	
	Computation for Determination of the Reserve Requirement  (k) A Reconciliation between the audited and unaudited Statement	
ا ب	solidation.	m or a summing Constitution with tankbase to mention of son
	X (i) An Oath or Affirmation.	
	_ (,	
	(n) A report describing any material inadequacies found to exist or	found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

## Butler & Company, Inc.

Financial Statements
December 31, 2001

#### FINANCIAL STATEMENTS

DECEMBER 31, 2001

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115 Glastonbury Boulevard Glastonbury, Connecticut 06033 860-633-3000 Tel 860-657-8079 Fax info@hlcocpa.com Email

Certified Public Accountants An Independent Member of the BDO Seidman Alliance

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Butler & Company, Inc.

We have audited the accompanying statements of financial condition of Butler & Company, Inc. as of December 31, 2001 and 2000, and the related statements of (loss) income, changes in retained earnings and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Butler & Company, Inc. as of December 31, 2001 and 2000, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule 1 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole. Hazitt Jongobardi & Papay Lic

February 19, 2002

#### STATEMENTS OF FINANCIAL CONDITION

December 31, 2001 and 2000

#### **ASSETS**

	2001	2000
Current assets		
Cash and cash equivalents	\$26,125	\$96,735
Marketable securities	114,187	90,863
	140,312	187,598
Property and equipment, at cost		
Vehicles	45,159	_
Office equipment	8,864	8,864
omoc equipment	54,023	8,864
Less accumulated depreciation	(11,536)	(6,844)
2000 documulated depresidation	42,487	2,020
	Φ400 <b>7</b> 00	£400.640
	\$182,799	\$189,618
LIABILITIES AND EQUITY		
Current liabilities		
Income taxes	\$250_	\$13,963
Long-term liabilities Stockholder loan	36,980	14,831
Equity		
Common stock, no par value; 1,000 shares authorized,		
764 shares issued and outstanding	764	764
Paid-In capital	117,143	117,143
Retained earnings	27,662	42,917
	145,569	160,824
	\$182,799	\$189,618

#### STATEMENTS OF (LOSS) INCOME

For the Years Ended December 31, 2001 and 2000

	2001	2000
Revenue		
Commissions	\$22,993	\$21,502
Net investment (loss) gain	(17,092)	50,471
Interest and dividends	` 4,614 <sup>′</sup>	3,812
	10,515	75,785
Expenses		
Advertising	7,222	1,270
Professional fees	5,185	5,211
Depreciation	4,692	433
Commissions	3,361	8,095
Fees and dues	2,174	2,707
Bank charges	947	904
Utilities and telephone	537	3,264
Margin interest expense	336	1,212
Office	173	3,712
Insurance	150	150
Property taxes	106	-
	24,883	26,958
(Loss) income before taxes	(14,368)	48,827
Income taxes	(887)	(15,578)
Net (loss) income	\$(15,255)	\$33,249

#### STATEMENTS OF CHANGES IN RETAINED EARNINGS

For the Years Ended December 31, 2001 and 2000

	Common Stock	Additional Paid-In Capital	Retained Earnings	Total Equity
Balance, January 1, 2000	\$764	\$117,143	\$9,668	\$127,575
Net income	-	-	33,249	33,249
Balance, January 1, 2001	764	117,143	42,917	160,824
Net loss		-	(15,255)	(15,255)
Balance, December 31, 2001	\$764	\$117,143	\$27,662	\$145,569

#### STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2001 and 2000

	2001	2000
CASH FLOWS FROM OPERATING ACTIVITIES  Net (loss) income  Adjustment to reconcile net income to net cash (used in) provided by operating activities:	\$(15,255)	\$33,249
Depreciation	4,692	433
(Increase) decrease in:  Marketable securities  Commission receivable Increase (decrease) in:	(23,324)	26,272 1,749
Accrued income taxes	(13,713)	13,713
Net cash (used in) provided by operating activities	(47,600)	<u>75,416</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment	(45,159)	
CASH FLOWS FROM FINANCING ACTIVITIES  Net increase in stockholder loan	22,149	4,825
Net (decrease) increase in cash	(70,610)	80,241
Cash and cash equivalents, beginning of year	96,735	16,494
Cash and cash equivalents, end of year	\$26,125	\$96,735
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION		
Cash paid during the year for income taxes	\$14,600	\$1,865

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Operations

Butler & Company, Inc. (the Company) is a NASD member broker-dealer and SEC registered investment advisor. The Company, through its registered representatives, offers and sells mutual funds and publicly traded securities.

#### **Basis of Accounting**

The Company utilizes the accrual basis of accounting. Commission revenue and related expenses are recorded on a settlement date basis, which is generally one to three business days after trade date for securities sold to customers.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all investment instruments purchased with a maturity of three months or less to be cash equivalents. At December 31, 2001 and 2000, cash equivalents were \$7,909 and \$87,643, respectively.

#### **Concentration of Credit Risk**

The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on cash or cash equivalents.

#### **Net Capital Requirements**

The Company is subject to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, which requires the maintenance of minimum net capital as defined under such provisions, and requires that the ratio of aggregate indebtedness to net capital be less than 15 to 1.

#### Reserve Requirements

The Company is exempt from the requirements relating to cash reserves and possession or control of customers securities under Rule 15c3-3 of the Securities Exchange Act of 1934.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Marketable Securities**

The Company classifies its marketable equity securities as "Trading Securities." These securities are carried in the financial statements at fair value.

#### **Property and Equipment - Depreciation**

Depreciation of property and equipment is recorded on the straight-line basis for financial reporting purposes over the estimated useful lives of the assets. Estimated lives for financial reporting purposes are as follows:

Asset	Estimated Lives
Office equipment	7 years
Vehicles	5 years

Expenditures for repairs and maintenance are charged to expense as incurred. For assets sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in income for the period.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results may differ from those estimates.

#### NOTES TO FINANCIAL STATEMENTS

#### (1) Net Capital Requirements

As a broker-dealer, the Company is subject to the net capital rule adopted and administered by the Securities and Exchange Commission. The rule prohibits a broker-dealer from engaging in securities transactions at any time when its aggregate indebtedness exceeds fifteen (15) times its net capital, under those terms as defined by the Securities and Exchange Commission. A broker-dealer may also be required to reduce its business if its net capital ratio should exceed twelve (12) to one (1) and may be prohibited from expanding its business if the ratio exceeds ten (10) to one (1). As of December 31, 2001 and 2000, the net capital was \$86,006 and \$145,175, respectively. This represents an excess of \$81,006 and \$140,175 over required minimum net capital of \$5,000 for National Association of Securities Dealers, Inc. as of December 31, 2001 and 2000, respectively.

#### (2) Liabilities Subordinated to Claims of General Creditors

There are no borrowings under subordination agreements at December 31, 2001 and 2000.

#### (3) Income Taxes

It is the policy of the Company to report income substantially on the same basis for tax and financial reporting purposes. Income taxes incurred for the years ended December 31, 2001 and 2000 were \$887 and \$15,578, respectively.

#### (4) Stockholder Loan

	2001	2000
Demand note payable to stockholder. There is		
no stated interest rate or repayment term.	\$36,980	\$14,831



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# INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

To the Board of Directors of Butler & Company, Inc.

We have audited the accompanying financial statements of Butler & Company, Inc. as of December 31, 2001 and 2000 and for the years ended December 31, 2001 and 2000, and have issued our report thereon dated February 19, 2002. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule 1 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

February 19, 2002

Naggett Toyobardi & Campay LLC

# COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

December 31, 2001 and 2000

	2001	2000
NET CAPITAL  Total equity  Deduct equity not allowable for net capital  Total equity qualified for net capital	\$145,569 (59,563) \$86,006	\$160,824 (15,649) \$145,175
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT		
Minimum net capital required for broker	\$5,000	\$5,000
Excess net capital	\$81,006	\$140,175
Net capital requirement	\$5,000	\$5,000
Net capital deficiency	None	None
RECONCILIATION WITH COMPANY'S COMPUTATION (included in Part IIA of Form X- 17A-5 as of December 31, 2001 and 2000) Net capital, as reported in Company's Part IIA		
(Unaudited) focus reports	\$108,783	\$157,474
Audit adjustment	(22,777)	(12,299)
Net capital per above	\$86,006	\$145,175



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To the Board of Directors of Butler & Company, Inc.

In planning and performing our audit of the financial statements and supplemental schedule of Butler & Company, Inc. (the Company), for the year ended December 31, 2001, we considered its internal controls, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Board of Directors Page Two

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Hagett Toppbardi + Compay LLC

February 19, 2002